

## STRATEGIC DECISION-MAKING

(two or three day programme)

Agile organisations take decisions at all levels quickly and efficiently. That is no excuse for poor thinking or consultation.

A two- or three-day programme which introduces a McKinsey seven-step model together with a range of decision-making tools to enable you to take timely and effective decisions.

### PREPARATION

- Evaluate your organisational strategy and where value lies
- Short article on McKinsey decision-making model
- Identify key decisions that need to be taken

### PROGRAMME CONTENT

- Identify strategic priorities and where value lies in the decision-making
- Work through the seven-step model using real-time examples
- Practice using a range of decision-making tools to analyse, generate and evaluate options
- How to mitigate risk and build on strengths
- Build a clear change implementation plan, addressing both people and process issues

### KEY OUTPUTS

- Framework for taking decisions using a seven-step approach
- Range of tools to enable decisions to be taken in a rational and consultative way
- Defined change implementation plan specific to your organisation's needs

### ORGANISATIONAL VALUE

- Defined methodology for taking strategic and operational decisions at all levels within your organisation
- Ability to act quickly but rationally, and in a consultative but action-focused way

### PERSONAL VALUE

- Develop key strategic decision-making capability
- Manage both people and processes effectively
- Act decisively and quickly